# Application of Six Sigma to Improve the Passing Percentage of an Engineering Course 

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#### Abstract

Six Sigma is a data-driven tool used to improve the process quality in either manufacturing or service industry. The objective of the usage of Six Sigma is to obtain less than 3.4 DPMO (defects per million opportunities). DMAIC (Define, Measure, Analyze, Improve and Control) is a methodology applied in this work. There are five phases in the DMAIC. One of the theory subjects named "Basic Thermodynamics" for the third semester of the Mechanical Engineering department is considered for the study. Student's performance in the Semester End Examination (SEE) of the third semester was collected and found that the passing percentage of the students is quite less compared to other subjects. Therefore to improve the students passing percentage in Basic Thermodynamics subject, efforts are made thereby applying the Six Sigma methodology. From the literature survey, the research reveals that for improving the constantly declining pass-percentage of engineering colleges, they needed to have good faculty, better financial condition and the right infrastructure, better student-faculty interaction, and a well-planned curriculum. Six Sigma methodologies help to improve the input quality of students, the teaching-learning process, required classroom facilities, etc. In engineering colleges, defect means, not attaining the marks or grades of the students, which could be due to several reasons. In this work, an attempt is made to improve the passing percentage of students in basic thermodynamics subject by analyzing two years' results and applying the DMAIC technique.


Keywords: DPMO, DMAIC, Engineering College, Students Passing Percentage, Six Sigma

## 1. Introduction

The service sector is experiencing significant growth last few years. Service industries are adding more in number, especially educational institutes. The quality of education will be the most important issue in India in the future and is urgently needed. This is hardly unexpected given how neglected the service industry has been in the context of efforts to enhance quality for decades. In the age of globalization, social attitudes towards education have fundamentally changed. Six Sigma as an improvement approach has recently caught the attention of the service industry. According to Pande et al. (2002), most service

[^0]organizations operate at sigma quality levels of 1.5-3.0 i.e. defect rate between 455,000 and 66,800 ). The popularity of Six Sigma in service organizations is increasing, especially in banking, hospitals, financial services, airlines, and higher educational institutes. Higher education is now a commercial enterprise and is treated as a marketable commodity.

### 2.0 Literature Survey

Technical education institutions need cutting-edge auxiliary resource that enhances the standard of the educational process. While a corporation may focus on flaws in its finished goods in industry, flaws in engineering education lead to a declining pass rate among students ${ }^{1}$. Only 7\% of
engineering students in India were found to have employable abilities, according to a recent survey by Purple Leap, a company that specializes in entry-level people management. The remaining pupils lacked technical skills. According to the poll, $80 \%$ of students do not possess the necessary problem-solving abilities ${ }^{2}$. It is rather a method of identifying sources of errors and methods of removing them through the use of exceedingly meticulous data collection and statistical analysis ${ }^{3}$. Six Sigma is a discipline that, according to Drake, Sutterfield, and Ngassam (2008), "has changed numerous organizations. They have gone from being at a loss to being profitable thanks to it.

Leaders of universities have to be concerned with improving quality, reducing costs, and meeting customer and other stakeholder requirements ${ }^{4}$. The process of finding the root causes continued by asking detailed questions about each problem causes the root cause was identified. Identification of more detailed levels of causes and organized under related causes or categories. It is observed that prioritizing the causes using the Fishbone diagram model is essential to alleviate the issues related to Poor Academic Performance ${ }^{7}$. Various scholars have written on Six Sigma in academic institutions, but the studies have a very narrow focus. Some of the studies show that the focus on the implementation of Six Sigma is going on to assist university administrators with decision-making on issues such as retaining students in academic programmes based on extensive data analysis, others focus on integrating the Six Sigma methodology into an academic programme, school or college ${ }^{9}$.

### 2.1 Observations and Objectives

From the above literature survey, it is observed that educational institutes are now considered for quality improvement like other service industries. For administrators, it is now a challenge to look forward to quality improvement because human resource is the factor that has to be handled as one of the process parameters from both the teaching side and the learning side. Six Sigma is quite popularly used in educational institutes and the results obtained are admirable. In this work, an engineering institute is selected for the study keeping the objective to improve the passing percentage of students in one of the engineering courses.

### 3.0 Methodology

The five phases of the DMAIC methodology are followed to implement Six Sigma. The classes are separately considered as A-Division and B-Division, to get a clear view of students from both divisions.

### 3.1 Define Phase

Project Charter is prepared to state the objectives of this project work. This statement sets out detailed project goals, roles, and responsibilities, and identifies the main stakeholders, and the level of authority of a project team member. The project charter (Table 1) is a document that would consist of a request for a proposal.

## Table 1: Project Charter

| Project Title: | To improve the pass percentage of students in an Engineering course. |
| :---: | :---: |
| Background: | Few subjects of engineering courses are consistently found to have a lower passing percentage. It affects the overall performance of the students. |
| Reason | On average, the pass percentage of students is around $89 \%$ having a minimum as low as $85 \%$. Hence this study is taken up to improve the pass percentage |
| Aim of project | By taking the third quadrille we took $88 \%$ i.e., At the average of $85 \%$, the students should pass the examination. |
| Project Leader: | Six Sigma Black Belt. |
| Project Champion: | Head of the Department |
| CTQ | It's the ratio of students who passed and students who appeared |
| Measure | The pass percentage of the Students |
| Defect | Failure of student |
| Expected statement | Improve Teaching-Learning Process |
| Expected : customer benefits | Improved results, better passing percentage, decreased backlogs, and better scope for higher studies/jobs. |
| Schedule (weeks) | Define: 4 Measure: 3 Analyze: 4 Improve: 5 Control: 5 |

The SIPOC (Suppliers, Inputs, Process, Outputs, Customers) diagram dictates the scope of work collectively for a team. SIPOC also helps in identifying potential deficiencies between the expectation of process from the suppliers and what expectation of customers from the process at a high level. A SIPOC diagram (Table 2). A process is mapped using SIPOC also helps in identifying potential gaps between suppliers and inputs specifications and between outputs specifications and customer expectations, thus defining the scope for process improvement activities.

A critical-to-quality (CTQ) is the flowchart process of finding out quality features or characteristics of the customer with the perspective to identify the problems. Critical to quality determines the inputs and outputs of processes and

Table 2: SIPOC Diagram

| Suppliers | Input | Process | Output | Customers |
| :---: | :---: | :---: | :---: | :---: |
| College/ <br> Management | 1. Students <br> 2. Teachingaid's <br> 3. Study materials <br> 4. Teaching staff <br> 5. Infrastructure | 1. Students admitted to class <br> 2. Classes are being held according to the syllabus <br> 3. CIE exams are conducted at regular time intervals <br> 4. CIE booklets are evaluated by the concerned staff and marks will be displayed <br> 5. Once CIE marks are displayed final exam will be conducted <br> 6. Pass percentage is being Calculated | Exam result | Students Parents <br> Industries <br> wherever they join. |

finds out the path that influences the standard or quality of process outputs.

CTQs correspond to the service characteristics or product features that are comprehensive (Table 3).

### 3.2 Measure Phase

The data collection plan is developed to provide convenient information on marks obtained by the students to be collected from the Department of Examination (Table 4). The Plan lists 1. Continuous Internal Evaluation (CIE) marks 2. SEE (Semester-End-Examination) marks. Internal Marks include CIE-1, CIE-2, and CIE-3, assignment and External Marks include Semester End Examination. Both internal and external marks are for 50 each. Total marks for the subject will be 100 marks.

The probability plot is a graphical technique for assessing whether or not a data set follows a given distribution and is used to test whether a dataset follows a given distribution

Table 3: CTQ Specification Table

| CTQ | Pass Percentage of the students in "Applied <br> Thermodynamics subject of Mechanical <br> Engineering department |
| :--- | :--- |
| Operational definition of measure: (Passed/Appeared)*100 |  |
| Specification | IT SHOULD BE $>=85 \%$ |
| Defect definition | IF IT IS $<=85 \%$ |

(Figure $1 \mathrm{a}-\mathrm{l}$ ). Based on the data, baseline status is calculated (Table 5)

### 3.3 Analyze phase

Brainstorming is a problem idea-generating technique and helps in problem solving. It is a lateral thing process to generate ideas as possible solutions. The ideas gathered can be crafted into real-time solutions to a problem, and some ideas can help to spark better ideas. It provides a free environment that supports everyone to participate. A brainstorming activity is performed and ideas are collected for the possible solution (Table 6). The ideas or solutions collected are classified into different categories as shown in Table 7.

Possible causes for an effect or problem are presented in the fishbone diagram as shown in Figure 2. It helps to structure a brainstorming session and prioritize the causes. It sorts ideas into useful categories and is used when identifying possible causes for a problem. The causes categorized in the above tables are used to draw the fishbone diagram. Accordingly, validation plans and validation causes are studied (Tables 8 and 9).

Table 5: Baseline Status

| CTQ | Average | DPMO | Sigma level |
| :--- | :---: | :---: | :---: |
| Pass percentage <br> of the students | $87.45 \%$ | $1,25,500$ | 2.66 |

Table 4: Data Collection Plan

|  | Characteristics | Datatype | Measure (units) | Sampling | Relatedconditions | Where recorded |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | Score of students in CIE 01 | Continuous | - | $100 \%$ | For each student | Department |
| 2 | Score of students in CIE 02 | Continuous | - | $100 \%$ | For each student | Department |
| 3 | Score of students in CIE 03 | Continuous | - | $100 \%$ | For each student | Department |
| 4 | ASSIGNMENT | Continuous | - | $100 \%$ | For Each student | Department |
| 5 | Score of SEE | Continuous | - | $100 \%$ | For Each student | Department |


(a) Probability plot for CIE-1, CIE-2,

CIE-3 and assignment/A-division

(d) Scatter plot for assignment, total marks, average marks/A-division

(g) Probability plot for CIE 1, CIE 2, CIE 3 and assignment/B-division

(j) Scatter plot for assignment, total, average marks /B-division

(b) Probability plot for total, SEE marks, average marks/A-division

(e) Histogram plot for CIE 1, CIE 2, CIE 3 and assignment, total marks, average marks/A-division

(h) Probability plot for total marks, SEE, average marks/B-division

(k) Histogram plot for CIE 1, 2, 3, assignment, total and, average marks/Bdivision

(c) Scatter plot for CIE 1, CIE 2, CIE 3 Marks/A-division

(f) Run chart for average marks/Adivision

(i) Scatter plot for CIE 1, CIE 2, CIE 3 marks/B-division

(l) Run chart for average marks /Bdivision

Figure 1: Probability plot before implementing six Sigma

Table 6: Ideas collected through Brainstorming

|  | Possible Causes |  | Possible causes |  | Possible causes |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Attitude of learning | 26 | Exam pattern | 51 | Referring old question papers |
| 2 | Attitude of teacher | 27 | Extra classes/coaching | 52 | Regular attendance |
| 3 | Blackboard | 28 | Fluency of language | 53 | Regularity of teacher |
| 4 | Blackboard visibility | 29 | Grading system | 54 | Revaluation facility |
| 5 | Chalk colour and type | 30 | Interrelation with students | 55 | Scheme and solution |
| 6 | Classroom size | 31 | Textbooks in library | 56 | Sitting arrangement |
| 7 | Classroom ventilation | 32 | Level of language | 57 | Speed of teaching |
| 8 | Class strength | 33 | Level of understanding | 58 | Strict evaluation |
| 9 | Classes (morning/afternoon) | 34 | Listening skills | 59 | Study material available |
| 10 | Cleanliness | 35 | Method of teaching | 60 | Subject interest |
| 11 | Coding and decoding system | 36 | Mike and speaker | 61 | Subject is tough |
| 12 | Communication problem | 37 | Motivation by teacher | 62 | Subject knowledge |
| 13 | Computer/laptop | 38 | New subject | 63 | Subject (theory/problematic) |
| 14 | Conduct of CIE test | 39 | No material available | 64 | Supervision |
| 15 | Creative teaching | 40 | Number of CIE tests | 65 | Syllabus covered |
| 16 | Desk and chair | 41 | Overhead projector | 66 | The syllabus is too much |
| 17 | Dias, podium | 42 | Photocopy of answer sheet | 67 | Teacher for discussion |
| 18 | Disturbance from passage | 43 | Projector screen and pointer | 68 | Teacher notes/handouts |
| 19 | Disturbance from side class | 44 | Question paper lengthy | 69 | Teachers' interest in a subject |
| 20 | Duration of CIE | 45 | Question paper pattern | 70 | Teachers' interest in teaching |
| 21 | Duration of CIE test | 46 | Question paper setter | 71 | Teaching experience |
| 22 | Duration of teaching | 47 | Question paper setting | 72 | Text/reference books |
| 23 | Duster quality | 48 | Question paper type | 73 | Whiteboard and marker |
| 24 | Evaluation method | 49 | Reading habit |  |  |
| 25 | Evaluator | 50 | Recounting facility |  |  |



Figure 2: Fishbone diagram

## Improve phase

## Control phase

From improve phase, the prioritized solutions (Table 10), and possible risks are identified (Table 11). Then implantation plan is done as shown in Table 12. Some of the activities are standardized to monitor the process and minimize the variations. Following are the standard formats made to monitor and control the class timings and evaluation system for internal tests as well as semester-end examinations. Monitor the attendance report for class strength to reach all the students.

Referring to Tables 13 and 14, controlling the teachinglearning process is followed. After implementing Six Sigma, the following plots are done and compared to results obtained before the implementation of Six Sigma.

Table 7: Grouping of Causes

| Causes related to Teacher |  |
| :---: | :---: |
| Method of teaching | Syllabus covered |
| Speed of teaching | Duration of teaching |
| Creative teaching | Extra classes/coaching |
| Teaching experience | Fluency of language |
| Subject knowledge | Attitude of teacher |
| Teaching Aids | Motivation by teacher |
| Interrelation with students | Referring to old question papers |
| Causes related to students |  |
| Regular attendance | Reading habit |
| Level of understanding | Listening skills |
| Class strength | Subject Interest |
| Attitude of learning | Background knowledge |
| Class duration | Level of language |
| Subject type (theory/ problematic) | Class time (morning/ afternoon) |
| Causes related to the classroom facility |  |
| Cleanliness | Blackboard visibility |
| Lights, fans, etc | Teachers voice audibility |
| Classroom ventilation | Classroom environment |
| Sitting arrangement | Side class disturbance |
| Classroom size | Passage disturbance |
| Causes related to equipment |  |
| Blackboard | Dias, podium |
| Chalk colour and type | Text/reference books |
| Duster quality | Teacher notes/handouts |
| Whiteboard and marker | Desk and chair |
| Overhead projector | Computer/laptop |
| Projector screen and pointer | Mike and speaker |


| Causes related to examination and evaluation |  |
| :--- | :--- |
| Duration <br> Question paper pattern <br> Question paper setter <br> Question paper setting <br> Supervision <br> Sitting arrangement <br> Revaluation facility <br> Photocopy of answer sheet | Exam hall environment |
| Causes related to CIE and assignment |  |
| Number of CIE Tests | Scheme and solution |
| Duration of CIE test | Sitting arrangements |
| Conduct of CIE test | Invigilation/supervision |
| Syllabus covered | Evaluation method |
| Question paper setting | Scheme and evaluation |
| Question paper type | Study material available |

Table 8: Validation Plan

| Causes | Specification/ <br> Desired status | Validation <br> method |
| :--- | :--- | :--- |
| Class duration | 60 minutes | Time table |
| CIE syllabus | One unit | Teachers report |
| CIE evaluation | Accurate and <br> common to all | Scheme and <br> solution |
| Subject syllabus | Complete <br> Exam evaluation | Accurate and <br> common to all <br> Teachers report |
| Class strength | 50 | Exam time table |

Table 9: Validation Causes

|  | Validation Causes |
| :--- | :--- |
| 1 | Speed of teaching and coverage of syllabus |
| 2 | Attempt questions and score marks in CIE |
| 3 | Variation of marks CIE |
| 4 | Attempt questions and score marks in SEE |
| 5 | Variation of marks in SEE |
| 6 | Teacher-students interaction |

Table 10: Prioritising Possible Solutions

|  | Validation causes | Solution |
| :--- | :--- | :--- |
| 1 | Speed of teaching and coverage <br> of syllabus | Revise lesson <br> plan |
| 2 | Attempting the questions and <br> scoring of marks | Assignments |
| 3 | Variation of marks | Review by outsider |
| 4 | Attempting the questions and <br> scoring of marks | Assignments |
| 5 | Answer maximum questions and <br> score more marks | Review by <br> outsider |
| 6 | Closer interaction between teacher <br> and students | Students feedback/ <br> teachers appraisal |

Table 11: Possible Potential Risk and Corrective Actions

| Solution | Potential Risk | Corrective Action |
| :--- | :--- | :--- |
| Revise lesson <br> plan | Subject syllabus/ <br> teacher | Change syllabus/ <br> Assignments |
| Incomplete/no <br> submission | Marks to be included <br> in the final score |  |
| Review by | Extra work/ | Amongst the students/ <br> cross-checking |
| Assignments | Incomplete/ <br> no submission | Marks to be included <br> in the final score |
| Review by <br> outsider <br> Students feedback/ <br> teachers appraisal | Extra work/ <br> remuneration <br> Half/improper <br> information | To be accepted <br> Proper format/method <br> of collection |


(a) Probability plot for CIE-1, CIE-2, CIE-3 \& assignment/A-division

(d) Scatter plot for assignment, total marks, average marks/A-division
(g) Probability plot for CIE 1, CIE 2, CIE 3 and assignment/B-division

(j) Scatter plot for assignment, total, average marks/B-division

(b) Probability plot for total, SEE marks, average marks/ A-division

(e) Histogram plot for CIE 1, CIE 2, CIE 3, assignment, total and average marks/ A-division

(h) Probability plot for total marks, SEE, average marks /B-division

(k) Run chart for average marks/Bdivision

(c) Scatter plot for CIE 1, CIE 2, CIE 3 marks/A-division

(f) Run chart for average marks/Adivision

(i) Scatter plot for CIE 1, CIE 2, CIE 3 marks/B-division

(l) Probability plot for CIE 1, CIE 2, CIE 3, total marks/B-division

Figure 3: Probability plot after implementing six Sigma

Table 12: Implementation Plan

| Solution | Steps | Responsibilities |
| :--- | :--- | :--- |
| Revise lesson plan | To be issued start of semester | HOD |
| Assignments | Regular monitor | Teacher+HOD |
| Review by outsider | During booklet distribution to students | Teacher+HOD |
| Assignments | Regular monitor | Teacher+HOD |
| Review by outsider | Monitoring | COE |
| Students feedback/teachers appraisal | To be analyzed and decided | Teacher and HOD |

Target date: follow the calendar of events

Table 13: Class Duration Monitoring

| Sr. No. | Date | Time (in) | Time (out) | Topic covered | Signature |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |

Table 14: CIE and SEE evaluation

| Sr. No. | USN | CIE Marks |  |  | Assignment Marks | SEE Marks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2 | 3 |  |  |

Table 15: Results of before and after implementation of Six Sigma

|  | CTQ | Average | S.D | DPMO | Sigma level |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Before | Pass percentage of the students | $87.45 \%$ | - | $1,25,500$ | 2.66 |
| After | Pass percentage of the students | $94.11 \%$ | - | 58900 | 3.07 |

### 4.0 Conclusions

For many companies, positive results are produced from Six Sigma. An attempt has been made to highlight a relationship between the applications of Six Sigma in corporations and technical education. Referring to Table 15, using the Six Sigma technique, the DPMO level has been reduced from 125500 to 58900 . The result shows that there is an improvement from 2.66 to 3.07 , thus it helped in improving the results of SEE in terms of students passing percentage. The results reveal a need for better faculty, good infrastructure, a better attitude of students towards education, better student-faculty relationship, and wellplanned curricula. The study could be a paradigm initiative for bringing improvements to different aspects of the existing education system. Technical education institutes should strategically plan to implement Six Sigma for continuous improvement and to achieve more customer satisfaction.

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