

POSITIVE THINKING

How to be Positive and Successful



How you can be successful in your life? There are three essential requirements: *Intense Desire, Absolute Unwavering Faith and Sustained Efforts*. I will briefly narrate to you a true story.

Thomas Alva Edison was one of the most reputed entrepreneur businessmen of the World. Edison's early inventions include the Electric bulb, Gramophone, Dictaphone, Cion projector and many more, the commercial production and business based on these made Edison a wealthy millionaire. One day a young man dressed in old and torn clothes, somehow, reached Edison's office. His name was Barnes. Edison thought that he came to get a job or some help. He called his Secretary and instructed to give the young man some money as Charity and send him away. Barnes did not accept the charity. He struggled and reached Edison with a determined desire and faith in himself and in his goal. Edison told him that he will try and give him some suitable small job if he is qualified / skilled. Barnes without wavering, but with great respect to Edison said with humility and self-confidence. "I want to be your partner in business".

Mr. Edison used to describe this incident many times later, after several years. "Barnes's

dress was old, torn and untidy. His physical appearance also exhibited his poverty. But I saw the burning desire in his eyes. I realized that he is determined and has ambition and will not leave without achieving his goal. I decided and offered him partnership in a small business". This is how the Edison – Barnes partnership started. The partnership grew by expanding and adding more business, it became a famous brand "Made by Edison and Installed by Barnes". Lack of previous acquaintance, recommendations, and the poverty and poor dress of Barnes did not become a problem. Mr.Edison was attracted by the strong and honest desire, confidence and faith of Mr.Barnes. You see, intense desire to succeed in life, faith & self-confidence are essential to succeed. That is positive thinking. Actions and achievements are the fruits of positive thinking.

Everyone has some inherent capabilities, and some acquire capabilities. These must be nurtured and developed to meet one's desired goals. Do not limit your capabilities. Often people make limits and live within those limits, with limited success. We must get out of such self-limiting fenced enclosures.

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In everyone there is a sleeping Giant Power, to be awakened with deep desire and faith expanding/ developing the capabilities. If you recognize and develop your capability and apply it with confidence, you will succeed. Intense Desire, Faith and Self-confidence must be complemented by sustained efforts with commitment to reach the goal. Never give up, accepting failure. Do not fall down and perish. Stand up and continue your efforts with a positive mind to achieve. Some of you would have heard the story of King Robert Bruce, who was repeatedly getting defeated in the war and

was very depressed. Then he observed a spider weaving its web, and not giving up even though the threads broke several times, it continued repeating its efforts and successfully completed. The King, it said, learnt the valuable lesson of need for continued efforts in the face of failures, to reach success. Each failure is to be considered as a step to success. No child learns to walk without several falls in the attempt to walk. You do not fail when you fall, you fail when you do not get up and start again”.



Two principles for a happy life:

- 1. Use things, not people*
- 2. Love people, not things*

**Positive thinkers have a solution for
every problem,**

**Negative thinkers have a problem for
every solution**